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Chris Grady

Executive Vice President & Head of Retail

ATHENE

Christopher Grady serves as Executive Vice President and Head of Retail. In his role, he is responsible for overseeing Athene's retail annuity business, driving continued growth through the development of strong partnerships. Mr. Grady was instrumental in building Athene into a market-leading provider of consumer retirement solutions under the Athene brand. Mr. Grady brings more than 35 years of field sales and home office leadership experience to Athene.

Before joining Athene, Mr. Grady was President of Distribution and Marketing for the Genworth Financial life insurance companies. He oversaw a diverse, multi-channel sales and marketing organization that produced nearly \$4.7 billion in annuity sales and more than \$550 million in premiums in life and long-term care insurance products in the U.S. market. Mr. Grady spent 13 years in senior leadership roles at Merrill Lynch, ultimately serving as Managing Director and National Sales Manager for Merrill's Consumer Finance Group. He spent 16 years at Mass Mutual and held various sales management positions, including Director of Advanced Sales. Amongst numerous company accolades and industry awards, Mr. Grady qualified for life membership in the Million Dollar Round Table.

He received a Bachelor of Science degree from the State University of New York College at Cortland.